## Recent History of Profit/Loss

|                                      | 2016            | 2017            | 2018             | 2019             |
|--------------------------------------|-----------------|-----------------|------------------|------------------|
| Income                               |                 |                 |                  |                  |
| Direct Public Support                | \$<br>4,963.37  | \$<br>2,076.00  | \$<br>1,227.76   | \$<br>2,327.71   |
| Grants                               | \$<br>7,964.00  | \$<br>-         | \$<br>2,000.00   | \$<br>548.66     |
| Membership                           | \$<br>2,030.00  | \$<br>1,725.00  | \$<br>1,999.59   | \$<br>865.00     |
| Investment Income                    | \$<br>2,661.64  | \$<br>1,951.00  | \$<br>(151.04)   | \$<br>3,326.74   |
| Retail Sales minus Cost of Goods     | \$<br>7,001.22  | \$<br>4,393.00  | \$<br>4,788.99   | \$<br>5,564.58   |
| Special Events                       | \$<br>39,926.80 | \$<br>28,190.00 | \$<br>37,414.65  | \$<br>32,600.00  |
| TOTAL INCOME                         | \$<br>64,547.03 | \$<br>38,335.00 | \$<br>47,279.95  | \$<br>45,232.69  |
| Expenses                             |                 |                 |                  |                  |
| Exhibit Expense                      | \$<br>5,003.23  | \$<br>961.00    | \$<br>1,053.00   | \$<br>5,018.66   |
| Grants to Others                     | \$<br>1,765.00  | \$<br>1,765.00  | \$<br>515.00     | \$<br>2,280.00   |
| Contract Services                    | \$<br>15,127.11 | \$<br>17,171.00 | \$<br>22,429.91  | \$<br>25,598.00  |
| Total Operations                     | \$<br>4,006.05  | \$<br>4,791.00  | \$<br>7,129.07   | \$<br>3,473.47   |
| Facilities & Equipment               | \$<br>5,371.51  | \$<br>3,053.00  | \$<br>6,002.50   | \$<br>3,934.09   |
| Meetings and Travel                  |                 |                 | \$<br>360.00     | \$<br>1,060.00   |
| Other Types of Expenses              | \$<br>8,825.03  | \$<br>5,233.00  | \$<br>9,141.39   | \$<br>8,366.18   |
| Business Expenses (Taxes/CC Charges) | \$<br>765.01    | \$<br>(348.00)  | \$<br>2,068.66   | \$<br>630.42     |
| TOTAL EXPENSES                       | \$<br>40,862.94 | \$<br>32,626.00 | \$<br>48,699.53  | \$<br>50,360.82  |
| NET INCOME                           | \$<br>23,684.09 | \$<br>5,709.00  | \$<br>(1,419.58) | \$<br>(5,128.13) |